

James Caan's Recruitment Entrepreneur Company Set To Continue Investing Spree

Dragon Offering Recruiters The Chance To Go From Biller To Boss

3rd September 2014

James Caan has announced that his Venture Capital Company *Recruitment Entrepreneur* is accepting applications from entrepreneurs wanting to start or grow a recruitment business of scale. Still in its first year of trading, *Recruitment Entrepreneur* has already invested over £2million in 8 startups, making it the fastest growing recruitment seed capital fund in the UK.

Having received over 1500 applications and seen over 200 pitches during the previous funding rounds, Caan is convinced that the appetite for business is stronger than ever.

"What we're seeing is a renewed confidence amongst people that want to become their own boss. Experienced recruiters who have a passion for their industry and solid business acumen now recognise the opportunities available to them. We're currently backing a new business every month, which is a fantastic rate in any industry. I think what makes Recruitment Entrepreneur so appealing is that we don't just offer capital. We offer support and mentorship in every single area of business – for example marketing, finance, legal and IT – leaving the entrepreneurs free to do what they do best which is growing their business."

The most recent investment was in the newly formed startup Hanami International. Hanami is an audit and finance recruitment company that places candidates on a truly global basis. The founders Andy Bell, Paul Miller and Matt Harrison have over 20 years' of combined experience, working for some of the most prestigious companies in the recruitment industry. Having launched in June 2014, they are already on course to become a market leader, growing to 11 heads and generating over £100,000 in fees.

CEO Bell said that the support Hanami have got from the *Recruitment Entrepreneur* team before, during and after the launch has played a major part in their success:

"The preparation we received from the team before we went in to pitch to James was so detailed, and once he signed off on the investment we received extensive support in every aspect of the business. In our first 90 days, we have exceeded expectations both in terms of billings and headcount growth and we really couldn't have done this without the backing we've received. We have big ambitions and are certain that Recruitment Entrepreneur are the people to take us there."

The deadline for this round of funding applications is Friday 26th September at 5pm.

To find out more about Hanami and why James backed them, take a look at their case study at <http://recruitmententrepreneur.com/wp-content/uploads/2014/09/Recruitment-Entrepreneurs.pdf>

####ENDS####

Notes to Editors

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Recruitment Entrepreneur

Recruitment Entrepreneur is a seed capital investment company owned by James Caan. It invests in small or start-up businesses that want to grow to real scale and size and become respected competitors in their chosen market. Recruitment Entrepreneur look to back people who want to build real capital value for themselves, rather than run boutique, lifestyle businesses. The model not only provides the capital required to scale, but support in every aspect of a business from mentorship and infrastructure, to legal and financial services, so entrepreneurs can grow a sustainable and profitable recruitment company.

James Caan

James Caan is one of the UK's most successful entrepreneurs. He made his fortune through the global success of his recruitment companies, Alexander Mann and Humana International. In 2004 he founded private equity firm Hamilton Bradshaw which has grown to a portfolio of over 30 businesses. He is best known for joining the panel of the hit BBC show Dragons' Den, and more recently, The Business Class on CNBC. A passionate supporter of small businesses, James chairs the Government's Start Up Loans scheme, which provides funding and mentoring to budding entrepreneurs.